



from  
**day one**

*"I felt like a key player on a winning team."*

## Commercial Leadership Program

### How do I participate in the Commercial Leadership Program?

If you meet the criteria below, contact your university's Career Services office, or visit [college.53.com](http://college.53.com) for more information and to apply.

- Displayed orientation for success through education and extracurricular activities.
- Proven leadership, communication, relationship building and decision-making skills in an extracurricular, internship or work environment.
- Demonstrated proficiency in critical thinking and business acumen.
- Pursuing undergraduate degree with a minimum GPA of 3.0 or higher in Finance, Accounting, Economics or Business Administration.
- Summer internships also available.

### What is the Commercial Leadership Program?

Our program is designed to build bench strength for the Wholesale and Credit divisions of the Bank, creating future credit portfolio managers and relationship managers who will deliver relevant services and solutions to our customers. As an associate, you have the opportunity to work with teams across Fifth Third's footprint. In the first year, associates receive formal credit training followed by rotations in credit analysis and portfolio management groups. In the second year, associates complete three four-month rotations in a variety of Wholesale areas to explore relationship management and financial analysis. Rotation selection and placement follows a collaborative approach that combines the needs of the Bank with your current and potential skill set. Under the guidance of experienced managers, you will develop the skills necessary to take on a more direct role in supporting Wholesale customers across a wide range of Wholesale banking roles.

### Why Choose our Program?

At Fifth Third Bank, we are committed to helping you achieve your career aspirations. The Commercial Leadership Program is sponsored by senior Wholesale and Credit managers who recognize the value of building well-rounded bankers across our footprint. Classroom training, with a focus on core credit analysis and critical thinking, provides a critical foundation for success in assignments.

Other key aspects of the program include:

- Development of communication and formal presentation skills.
- Senior and peer mentors who assist with career development, coaching and feedback.
- Value-added rotations that directly impact business and customer results.
- Exposure to the complete sales process.
- Improving business results through strategic and critical thinking.
- Community service opportunities.
- Extensive networking opportunities.



# Commercial Leadership Program

## What Recent LP Graduates are Saying

John B. started in the program after he graduated from Miami University.

*“The CAP program has allowed me to step out of my comfort zone in many respects, resulting in significant personal and professional growth and development. I have learned far more in two years than I otherwise would without the program. The ability to work with different teams in different geographies has given me the ability to develop a diverse and marketable skill set, and has allowed me to determine where I best fit within the Bank. I am confident that I will leave the program with the ability to add material value to my team. Moreover, the relationships that I have built within my CAP class, within the rest of the Bank and externally have proven to be very beneficial thus far, and I’m sure will continue to benefit my career down the line.”*

Jacklyn C. graduated from the University of Cincinnati before beginning the Commercial Leadership Program.

*“Over the past two years, the CAP program has provided me with the resources and tools needed to build relationships with individuals across the Commercial lines of business. Moving forward, I will be able to utilize the relationships I’ve formed for mentoring advice and knowledge to be able to better serve our customers. Because of the CAP program, my knowledge base is no longer limited to myself; rather, it now encompasses all of the leaders and peers who actively push me to become a better banker.”*

## Fifth Third Bank Leadership Testimony

*“Our Commercial Leadership Program has proven to be a great opportunity for individuals to learn, practice and apply the skills necessary to confidently transition to critically important Commercial banking positions. It is truly a win-win situation, as the program affords the associates the opportunity to explore and work in a wide variety of roles and the graduates have shown immediate impact upon permanent placement within the organization. I am an avid supporter of this program.”*

**Greg Kosch, executive vice president and head of the Wholesale Bank**

**Visit [college.53.com](http://college.53.com) to learn more and apply.**

Fifth Third Bank Member FDIC.

Fifth Third Bank is proud to have an engaged and inclusive culture and to promote and ensure equal employment opportunity in all employment decisions regardless of race, color, gender, national origin, religion, age, disability, sexual orientation, gender identity, military status, veteran status or any other legally protected status.

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